

**EWA Information & Infrastructure  
Technologies, Inc.**

13873 Park Center Road, Suite 200, Herndon, VA 20171  
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**Management &  
Organizational Business  
Improvement Services  
(MOBIS)  
Schedule  
GS-10F-0168P**

Award Date February 2, 2004  
End Date February 1, 2015

Authorized Federal Supply Service  
Management and Organizational Business Improvement Services Pricelist  
Special Item Number 874-1 Consulting Services  
Special Item Number 874-7 Program and Project Management

Products and ordering information in this Authorized FSS MOBIS Pricelist are also available On the GSA Advantage! System. Agencies can access GSA Advantage! By logging onto the Federal Supply Service's Home Page at <http://www.fss.gsa.gov>.

EWA INFORMATION & INFRASTRUCTURE TECHNOLOGIES, INC.  
MOBIS SCHEDULE  
GS-10F-0168P

Schedule for - Management, Organizational and Business Improvement Services  
(MOBIS) Federal Supply Group: 874 Class: R499

**Contract Number: GS-10F-0168P**

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at <http://www.fss.gsa.gov>.

Contract Period: February 02, 2004 through February 01, 2009 (Base Period)  
February 02, 2009 through February 01, 2014 (Option Period 1)  
February 02, 2014 through February 01, 2015 (Option Period 2)

Pricing current through Modification PS-0009; dated February 2, 2014

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Web Site: [www.ewa-iit.com](http://www.ewa-iit.com)

E-mail: [KJacob@ewa.com](mailto:KJacob@ewa.com)

Contract Administration: Kristen Jacob, Director of Contracts

CUSTOMER INFORMATION:

1a. Special Item Number(s) offered under this GSA Schedule: 874-1 and 874-7

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply.

1c. If the Contractor is proposing hourly rates a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate "Not applicable" for this item.

2. Maximum Order: \$1,000,000.00

EWA INFORMATION & INFRASTRUCTURE TECHNOLOGIES, INC.  
MOBIS SCHEDULE  
GS-10F-0168P

3. Minimum Order: \$300.00
4. Geographic Coverage (delivery Area): Domestic and Overseas
5. Point(s) of production (city, county, and state or foreign country): Same as company address
6. Discount from list prices or statement of net price: Government net prices (discounts already deducted). See Attachment.
7. Quantity discounts: None Offered
8. Prompt payment terms: Net 30 days
- 9a. Notification that Government purchase cards are accepted at or below the micro-purchase threshold: Yes
- 9b. Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold: Will Accept Over \$3,000
10. Foreign items (list items by country of origin): None
- 11a. Time of Delivery (Contractor insert number of days): Specified on the Task Order
- 11b. Expedited Delivery: The Contractor will insert the sentence “Items available for expedited delivery are noted in this price list.” under this heading. The Contractor may use a symbol of its choosing to highlight items in its price list that have expedited delivery: Contact Contractor
- 11c. Overnight and 2-day delivery: The Contractor will indicate whether overnight or 2-day delivery are available. Also, the Contractor will indicate that the schedule customer may contact the Contractor for rates for overnight and 2-day delivery: Contact Contractor
- 11d. Urgent Requirements: The Contractor will note in its price list the “Urgent Requirements” clause of its contract and advise agencies that they can also contact the Contractor’s representative to affect a faster delivery: Contact Contractor
12. F.O.B Points(s): Destination
- 13a. Ordering Address(es): Same as company address
- 13b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s), and a sample BPA can be found at the GSA/FSS Schedule homepage ([fss.gsa.gov/schedules](http://fss.gsa.gov/schedules)).

14. Payment address(es): Same as company address
15. Warranty provision: Contractor's standard commercial warranty
16. Export Packing Charges (if applicable): N/A
17. Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level): Contact Contractor
18. Terms and conditions of rental, maintenance, and repair (if applicable): N/A
19. Terms and conditions of installation (if applicable): N/A
- 20a. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable): N/A
- 20b. Terms and conditions for any other services (if applicable): N/A
21. List of service and distribution points (if applicable): N/A
22. List of participating dealers (if applicable): N/A
23. Preventive maintenance (if applicable): N/A
- 24a. Special attributes such as environmental attributes, (e.g., recycled content, energy efficiency, and/or reduced pollutants): N/A
- 24b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contactor's website or other location.) The EIT standards can be found at: [www.Section508.gov/](http://www.Section508.gov/).
25. Data Universal Numbering System (DUNS) number: 00-2926058
26. Notification regarding registration in System for Award Management (SAM) database: Registered

## **LABOR CATEGORIES AND EDUCATIONAL/EXPERIENCE REQUIREMENTS**

### **Management Office Support Specialist**

Functional Responsibility: The Management Office Support Specialist provides support services to include administration; word processing; security; supply and time sheet control; travel; data entry; accounting; document control and clerical functions. Also provides technical administrative support to include logistics, quality control, and configuration control.

Minimum Education/Experience: Must have an in-depth knowledge and experience with standard operating procedures, practices and techniques associated with administrative tasks.

In addition, personnel must have the education level and years of experience listed in the table below.

Equivalent experience can be substituted for education:

Education	Equivalent Experience
Associate's Degree	High School Diploma + 4 years

### **Management Office Support Specialist**

Level	Minimum Education	Minimum Experience
Level 1	AA	4
Level 2	AA	8

## **Financial/Business Manager**

**Functional Responsibility:** The Financial/Business Manager provides highly specialized knowledge and theoretical skills necessary to define, analyze, verify and document complex problems or issues. The Manager is capable of designing and developing solutions for implementation. The functions performed by the Manager include: improving business processes by directing the development, implementation, and maintenance of business applications systems and formulating business systems architecture plans, estimating costs, and ensuring projects meet strategic and financial needs/goals. Must have a broad knowledge of financial/business applications and customer requirements. The Manager may also develop and provide training specifically tailored to customer's needs.

**Minimum Education/Experience:** Must have the training in one or more of the following areas: finance, accounting, computer systems, statistics, business processes, information collection, manipulation and analysis, process/functional analysis, numerical analysis, operations research, or mathematics.

In addition, personnel must have the education level and years of experience listed in the table below.

Equivalent experience can be substituted for education:

Education	Equivalent Experience
Bachelor's Degree	High School Diploma + 8 years

### Financial/Business Manager

Level	Minimum Education	Minimum Experience
Financial/Business Manager	BS	5

## Professional Analyst

**Functional Responsibility:** The Professional Analyst provides highly specialized knowledge and theoretical skills necessary to define, analyze, verify and document complex problems or issues. The Professional Analyst is capable of designing and developing solutions for implementation by the technical staff. The functions performed by the Professional Analyst include: design, development, integration and testing of complex technology concepts and systems architectures. Must have a broad knowledge of technology, applications and customer requirements. Must have an in depth understanding of technology to include engineering, complex analysis, computer design and architectures, network architectures and protocols, IEEE standards, system design, complex military/commercial standards. Must be trained to apply and/or develop advanced technologies, scientific principles, theories and concepts related to technical disciplines. The Professional Analyst may also develop and provide training specifically tailored to customer's needs. These training programs may include operator training as well as professional certification training and licensing.

**Minimum Education/Experience:** Must have the training in one or more of the following areas: computer sciences, computer systems, re-engineering, information collection, manipulation and analysis, development/operational testing, modeling and simulation, process/functional analysis, test design, reliability, availability and maintainability analysis, numerical analysis, engineering, operations research, mathematics or physics.

In addition, personnel must have the education level and years of experience listed in the table below.

Equivalent experience can be substituted for education:

Education	Equivalent Experience
Bachelor's Degree	High School Diploma + 8 years
Master's Degree	Bachelor's + 2 years (or High School + 12 years)

## Professional Analyst

Level	Minimum Education	Minimum Experience
Level 1	BS	7
Level 2	BS	10
Level 3	MS	10

## **Business Systems Analyst**

Functional Responsibility: The Business Systems Analyst provides specialized knowledge and technical skills to evaluate intricate problems related to the operation of a business environment. Evaluations include the overall operation of the client's business environment, the interrelationship of personnel and functions, resulting in solutions for overall improvement of efficiency and effectiveness of work. Functions include the testing of business policies, financial management practices and other work procedures.

Minimum Education/Experience: Must have a bachelor's degree and training/experience in business operations and related functions, such as accounting, finance, management operations. Analysis work should include modeling, graphic analysis, and operations research.

Personnel must have the educational level and years of experience listed below.

Equivalent experience can be substituted for education:

Education	Equivalent Experience
Bachelor's Degree	High School Diploma + 8 years

## **Business Systems Analyst**

Level	Minimum Education	Minimum Experience
Level 1	BS	8
Level 2	BS	12
Level 3	BS	15
Level 4	BS	20



## Technical Expert

**Functional Responsibility:** The Technical Expert independently provides specialized knowledge and technical skills necessary to analyze complex requirements, quantify essential performance parameters and metrics, and design comprehensive solutions based upon the customer's needs and constraints. Functions include task analysis, requirements definition, organizational analysis, system analysis, functional/procedural process analysis, data analysis, statistical analysis, modeling and simulation, test planning, configuration management, hardware and software testing, quality management, system engineering or other operational research analysis. The Technical Expert must be capable of leading teams of technology professionals tasked with translating and mapping complex scientific and engineering concepts into tailored operational solutions that efficiently address critical customer technical requirements.

**Minimum Education/Experience:** Must have training in one or more of the following areas: electrical or computer engineering, physics, computer science, computer systems design, probability and statistics, business processes, re-engineering, information collection, manipulation and analysis, developmental/operational testing, modeling/simulation, process/functional analysis, test design, reliability, availability and maintainability analysis, engineering or operational research.

In addition, personnel must have the education level and years of experience listed in the table below.

### Technical Expert

Level	Minimum Education	Minimum Experience
Level 1	AA	8
Level 2	BS	10
Level 3	BS	15

## Subject Matter Expert

Functional Responsibility: Provides access to forward thinking subject matter experts in a wide variety of highly technical areas to include computer architecture, electronics, physics, scientific, business and/or system analysis. Perform studies and analysis to support the most difficult technical needs of the customer. Designs, develops and makes recommendations concerning state of the art technologies and their application to the customer's needs.

Minimum Education/Experience: Highly educated subject matter experts with extensive experience, knowledge and understanding of complex issues. Renowned scientists, engineers, physicists, or analysts. Skilled and experienced at understanding complex issues and developing forward looking solutions.

In addition, personnel must have the education level and years of experience listed in the table below.

Equivalent experience can be substituted for education:

Education	Equivalent Experience
Bachelor's Degree	High School Diploma + 8 years
Master's Degree	Bachelor's + 2 years (or High School + 12 years)

## Subject Matter Expert

Level	Minimum Education	Minimum Experience
Level 1	BS	8
Level 2	BS	10
Level 3	MS	14

## Management Consultant

Functional Responsibility: The Management Consultant provides not only provides technical contract management to include program and project management, operational decisions, reports, deliverables, customer interface, quality control, logistic support and contract administration, the Management Consultant must be skilled as a Subject Matter Expert, as described in the previous section.

Minimum Education/Experience: Must have the essential analytic and technical skills plus supervisory/management and personnel training experience. Must have or be able to obtain a security clearance of Secret or higher as required. Must be able to perform in a security environment involving special security requirements.

In addition, personnel must have the education level and years of experience listed in the table below.

Equivalent experience can be substituted for education:

Education	Equivalent Experience
Bachelor's Degree	High School Diploma + 8 years
Master's Degree	Bachelor's + 2 years (or High School + 12 years)

Management Staff:

Level	Minimum Education	Minimum Experience
Management Consultant	BS	10
Mid Level Management Consultant	BS	15
Senior Management Consultant	MS	15
Executive Management Consultant	MS	18

## Pricing Tables

February 2, 2014 - February 1, 2015

<u>Labor Category</u>	<u>Government Site</u> <u>GSA MOBIS Rate</u>	<u>Contractor Site</u> <u>GSA MOBIS Rate</u>
Management Office Support Specialist Level 1	48.92	59.79
Management Office Support Specialist Level 2	57.74	78.40
Financial/Business Manager	85.14	115.61
Business Systems Analyst Level 1	63.36	86.04
Business Systems Analyst Level 2	73.07	98.95
Business Systems Analyst Level 3	94.31	128.38
Business Systems Analyst Level 4	104.59	142.02
Professional Analyst Level 1	76.63	104.06
Professional Analyst Level 2	80.16	108.06
Professional Analyst Level 3	88.90	120.72
Technical Expert 1	103.32	131.66
Technical Expert 2	107.11	141.71
Technical Expert 3	116.28	156.13
SME-Technology Mgt-1	110.10	149.51
SME-Technology Mgt-2	120.16	163.16
SME-Technology Mgt-3	133.69	181.53
Management Consultant	97.48	132.37
Mid Level Management Consultant	124.62	165.90
Senior Management Consultant	135.00	176.09
Executive Management Consultant	150.00	195.66

February 2, 2015 - February 1, 2016

Government Site Contractor Site

Labor Category

GSA MOBIS Rate GSA MOBIS Rate

Management Office Support Specialist Level 1	49.65	60.69
Management Office Support Specialist Level 2	58.61	79.58
Financial/Business Manager	86.42	117.34
Business Systems Analyst Level 1	64.31	87.33
Business Systems Analyst Level 2	74.17	100.43
Business Systems Analyst Level 3	95.72	130.31
Business Systems Analyst Level 4	106.16	144.15
Professional Analyst Level 1	77.78	105.62
Professional Analyst Level 2	81.36	109.68
Professional Analyst Level 3	90.23	122.53
Technical Expert 1	104.87	133.63
Technical Expert 2	108.72	143.84
Technical Expert 3	118.02	158.47
SME-Technology Mgt-1	111.75	151.75
SME-Technology Mgt-2	121.96	165.61
SME-Technology Mgt-3	135.70	184.25
Management Consultant	98.94	134.36
Mid Level Management Consultant	126.49	168.39
Senior Management Consultant	137.03	178.73
Executive Management Consultant	152.25	198.59

February 2, 2016 - February 1, 2017

Government Site Contractor Site

Labor Category

GSA MOBIS Rate GSA MOBIS Rate

Management Office Support Specialist Level 1	50.40	61.60
Management Office Support Specialist Level 2	59.49	80.77
Financial/Business Manager	87.71	119.10
Business Systems Analyst Level 1	65.28	88.64
Business Systems Analyst Level 2	75.28	101.94
Business Systems Analyst Level 3	97.16	132.26
Business Systems Analyst Level 4	107.75	146.31
Professional Analyst Level 1	78.95	107.21
Professional Analyst Level 2	82.58	111.33
Professional Analyst Level 3	91.59	124.37
Technical Expert 1	106.44	135.64
Technical Expert 2	110.35	145.99
Technical Expert 3	119.79	160.85
SME-Technology Mgt-1	113.43	154.03
SME-Technology Mgt-2	123.79	168.09
SME-Technology Mgt-3	137.73	187.02
Management Consultant	100.43	136.37
Mid Level Management Consultant	128.39	170.91
Senior Management Consultant	139.08	181.41
Executive Management Consultant	154.53	201.57

February 2, 2017 - February 1, 2018

Government Site Contractor Site

Labor Category

GSA MOBIS Rate GSA MOBIS Rate

Management Office Support Specialist Level 1	51.15	62.52
Management Office Support Specialist Level 2	60.38	81.98
Financial/Business Manager	89.03	120.89
Business Systems Analyst Level 1	66.25	89.97
Business Systems Analyst Level 2	76.41	103.47
Business Systems Analyst Level 3	98.62	134.24
Business Systems Analyst Level 4	109.37	148.51
Professional Analyst Level 1	80.13	108.81
Professional Analyst Level 2	83.82	113.00
Professional Analyst Level 3	92.96	126.23
Technical Expert 1	108.04	137.67
Technical Expert 2	112.00	148.18
Technical Expert 3	121.59	163.26
SME-Technology Mgt-1	115.13	156.34
SME-Technology Mgt-2	125.65	170.61
SME-Technology Mgt-3	139.80	189.82
Management Consultant	101.93	138.42
Mid Level Management Consultant	130.31	173.48
Senior Management Consultant	141.17	184.13
Executive Management Consultant	156.85	204.60

February 2, 2018 - February 1, 2019

Government Site Contractor Site

Labor Category

GSA MOBIS Rate GSA MOBIS Rate

Management Office Support Specialist Level 1	51.92	63.46
Management Office Support Specialist Level 2	61.28	83.21
Financial/Business Manager	90.36	122.70
Business Systems Analyst Level 1	67.25	91.32
Business Systems Analyst Level 2	77.55	105.02
Business Systems Analyst Level 3	100.10	136.26
Business Systems Analyst Level 4	111.01	150.73
Professional Analyst Level 1	81.33	110.45
Professional Analyst Level 2	85.08	114.69
Professional Analyst Level 3	94.36	128.13
Technical Expert 1	109.66	139.74
Technical Expert 2	113.68	150.41
Technical Expert 3	123.42	165.71
SME-Technology Mgt-1	116.86	158.68
SME-Technology Mgt-2	127.53	173.17
SME-Technology Mgt-3	141.89	192.67
Management Consultant	103.46	140.49
Mid Level Management Consultant	132.27	176.08
Senior Management Consultant	143.28	186.90
Executive Management Consultant	159.20	207.67